

Join Our Team at Equilibar as a Fluid Controls Application Engineer

Location: Fletcher, NC Full Time Hybrid

Are you a talented engineer seeking an exciting opportunity in the heart of the beautiful Western NC Appalachian region? Do you crave the opportunity to tackle intricate challenges and provide value with a unique solution? At Equilibar, we empower you to use your creativity and ingenuity, embarking on a thrilling journey where your contributions foster not only your personal growth, but also drive advancements of technologies in the fluid control industry.

Your Role:

As a Fluid Controls Application Engineer, you will be the face of our company to prospective clients - representing our technology and working to find the best solution for their systems. You'll engage with scientists and researchers, provide technical support, and help design solutions that transform ideas into reality. If you're ready to take on challenges, think creatively, and grow your career, we want to hear from you!

Key Responsibilities:

- Communicate with customers (over phone, email, and video calls) to gather information about their process and determine the best solution for their system.
- Leverage your in-depth knowledge of our pressure control product line to recommend the best solution for each individual application.
- Collaborate with our engineering team to troubleshoot and design custom solutions.
- Stay ahead of market trends and identify opportunities for growth and innovation.
- Work with engineers in our lab to test new products/materials and solve customer problems.
- Document customer process information and correspondence to streamline future interactions.
- Collaborate with our marketing and quality management teams on external literature, web pages, and internal reference materials.
- Develop and maintain relationships with key customers and distributors to understand their needs and drive customer satisfaction.
- Showcase our technology to prospective clients at industry tradeshow.

- Analyze customer feedback to identify product improvements and areas for development.
- Provide training and support to representatives, partners and internal teams on technical product details.

What We're Looking For:

To thrive in this role, you should have:

- A bachelor's degree in engineering or a related field (or an associate's degree with relevant experience).
- Proficiency in Microsoft Office and the ability to manage and analyze large datasets.
- Strong written and oral communication skills, with the ability to present technical information clearly and effectively.
- A solid understanding of fluid dynamics concepts (pressure, flow, density, viscosity) and the ability to apply them in practical scenarios.
- A proactive mindset and a drive to take ownership of your projects.
- A willingness to travel occasionally to meet customers and collaborate with teams.

What's in It for You?

We offer a unique opportunity to grow with a rapidly expanding technical company that values mentorship and personal development. Our benefits include:

- Paid time off and holidays
- Matching 401K program
- Tuition assistance
- Comprehensive health insurance including medical, dental and vision

Equilibar is committed to fostering a culture of growth mindset and creating an environment where you can thrive. We welcome candidates from all backgrounds and abilities, and reasonable accommodations will be made to enable individuals with disabilities to perform essential functions.

Why Choose Equilibar?

Equilibar is not just another company; we are a fast-growing technology firm dedicated to designing and manufacturing custom fluid control valves that power advancements in

research and industry worldwide. From aiding space flight to developing groundbreaking medicines, our products are at the forefront of innovation. Together at Equilibar our richly diverse 32-person team has cultivated a collaborative environment that values curiosity, respect, and grace, ensuring that every team member's behavior positively impacts our collective success. We celebrate both professional and personal milestones, fostering a sense of community where every contribution is valued. Plus, you'll enjoy the stunning outdoor and cultural offerings of Asheville, NC.

Ready to Make a Change?

If you're curious, innovative, and eager to tackle challenges head-on, we'd love to hear from you. Please send us [your resume](#) along with a [cover letter](#) detailing your work history, education, and what excites you about this opportunity to careers@equilibar.com

Discover your potential at Equilibar—where your engineering passions meet limitless possibilities